

## Opportunités d'affaires Mars 2018

### **BRRU20180117001**

#### **Agroalimentaire**

The Russian company specialized in the production of ice cream from whole milk and cream, is interested in finding trading partners - suppliers and producers of milk and cream abroad for cooperation in the framework of distribution services agreement.

### **BRSE20180205001**

#### **Accessoires/mode**

Swedish SME specialised in fashion items is looking for a manufacturer of custom designed bracelets. The bracelets come in three different materials: gold-plated stainless steel, high-quality leather and NATO-strap. The manufacturer should be well-established in the field and have a track record of producing similar products. The manufacturer should be located in the EU.

### **BRTR20180115001**

#### **Médical**

The Turkish company offers innovative solutions to hospitals by providing enhanced products in the medical sector. The company needs Ultrasonic Surgical Aspirator with CE certificate. They are looking for new suppliers through distributorship or agency agreement.

### **BRRO20180131004**

#### **Equipement construction et agriculture**

One of the most competitive traders for construction and agricultural machinery on the Romanian market is looking for producers of: backhoe loaders, truck mounted aerial platforms, forklifts, scissor lifts, aerial work platform, compactors, excavators, front wheel loaders and graders.

Cooperation in form of a commercial agency agreement or distribution services agreement is envisaged.

## **BRPL20180221001**

### **Médical**

A Polish manufacturer and distributor of innovative medical materials intends to enlarge its portfolio and looks for foreign suppliers of such products as silicone surgical loops and cranial fixation systems. Partners from the group of OEM (Original Equipment Manufacturers) are preferred. Cooperation based on the distribution services agreement is considered.

## **BRSE20180213001**

### **Textile**

A new Swedish interior design brand is looking to enter into a manufacturing agreement with a manufacturer of hometextile products that preferably also has access to organic cotton canvas fabrics and digital printing of fabrics with environmentally friendly pigment colors. The brand is currently offering high quality printed pillow cases and is looking to build a long-term relationship with a manufacturer that can provide the sewing of hometextile products and the digital printing of the fabrics

## **BRNL20171206001**

### **Art de la table**

A product design studio in the Netherlands is seeking a porcelain manufacturer that is able to produce their special porcelain flowerpots. At the moment the studio is collaborating with a small local producer, but they have a limited production capacity. Therefore the company wants to explore new cooperation opportunities with EU porcelain manufacturers and is interested in a manufacturing agreement.

## **BRSG20180217002**

### **Médical**

A Singaporean medical distribution company is looking for new assets for its portfolio in the field of innovative products to provide medical solutions for the aged/seniors in the areas of rehabilitation, geriatric care, psychiatric assessment, treatment and management as well as medication management. The target markets are the ageing population in Asian countries. This company is considering a distribution services agreement from European companies.

## **BRPL20180125001**

### **Construction**

A Polish trading company is looking for innovative and ecological products from the interior and exterior finishing materials (for example natural wallpapers/wall coverings) and construction materials sectors in order to distribute them on the Polish market. The company can act as a distributor or commercial representative (agent) in Poland.

## **BRUK20180213002**

### **TIC**

A London- based company is developing an innovative technology to secure the cyber space using quantum based encryption keys. It has a range of applications including military defence, industrial internet of things and better connected transportation system for smart cities. The company has both software and hardware development capabilities, and they are seeking to sign a manufacturing agreement with a manufacturing partner capable of producing hardware security modules.

## R&D et Innovation :

### **RDES20180222001**

#### **H2020-ICT-32-2018 RIA: Artists and creatives entities**

A Spanish research organization, collaborating in a proposal H2020-ICT-32-2018 is looking for a creative entity related with ICT. The objective of the project is to create and engage industry, technology, end-users, and artists in a broad artistic exploration of technologies with the aim of creating novel products, processes and services that respond better to human needs.

### **RDES20180221002**

#### **H2020-SC1-HCC-03-2018: Digital transformation of health and care**

A Spanish ICT company is looking for partners to join a proposal to the call H2020-SC1-HCC-03-2018 "Support to further development of international cooperation in digital transformation of health and care". It aims to develop a collaborative cross-border ecosystem to exchange ICT knowledge in the area of AHA (active health aging). The partners sought must hold expertise in the AHA sector: public universities, R&D institutes, ICT developers, policy makers/agencies and related stakeholders.

### **RDUK20180302001**

#### **H2020-MCSA-RISE-2018: Virtual Reality, Augmented Reality or gaming**

A UK university as part of a European consortium is seeking a Virtual Reality (VR), Augmented Reality (AR) or gaming company to join their bid and to provide secondments as part of the knowledge exchange based project. The project aims to develop innovative best-practice protocols and guidelines on Design Thinking Approaches in Technology Industries. They are seeking an SME to take part in an interdisciplinary secondment program for researchers, via a research cooperation agreement.

## **RDES20180212001**

### **EUROSTARS-2: Components for hybrid (thermal and photovoltaic) solar panels**

A Spanish SME specialised in solar energy is preparing a project proposal to the next Eurostars-2 call. The company aims to develop a new hybrid (thermal and photovoltaic) solar panel. The company is looking for companies or R&D centres specialised in any of the other critical elements of the panel in order to optimise its efficiency and design. This includes manufacturers of crystal silicon layers, polymer adhesives, heat absorbers, glass, etc.

## **RDKR20171212001**

### **EUREKA: sensor-embedded seat for automobile**

A Korean SME specialized in manufacturing seat frames and components for automobile, is preparing a project proposal under the EUREKA programme. The R&D project proposal is about developing sensor-embedded seats for automobile to measure and analyse driver's physical condition. Company or institute with expertise and experience in sensor technology is welcomed to join the consortium for R&D collaboration

## **RDEE20171228001**

### **SME instrument phase 2: In vitro samples from patients with breast cancer**

An Estonian SME with more than 25 years of experience in the field of Fourier Transform Infrared (FTIR) Spectroscopy is looking for SME partners active in breast cancer diagnostics and treatment. The partners will be involved in the SME-2 project (H2020-EIC-SMEInst-2018-2020) by getting in vitro samples from patients with breast cancer and from healthy persons. The capability to carry out statistical analysis of the measured infrared spectra of in vitro samples would be highly appreciated.

## **TRIT20180222001**

### **Software developers**

An Italian innovative start-up that provides corporate finance services and international tax services is developing a platform that provides data budget analysis, financial planning forecast and rating. It is looking for a technology partner that can provide skilled software developers in order to work together to complete the software with international tax compliance services. They are interested in partnership via technical cooperation agreement.

## **TRSI20160712001**

Movement and 3D position

A Slovenian research institute, active in the development of human activity recognition such as sport activity is looking for a wearable device to monitor movement and 3D position of the person with accuracy of the measured position around 20 cm, preferably less, and the position should be acquired at least 10 times per second. The researchers are looking for a technical cooperation agreement.

## **TRES20180302001**

Urban energy planning

Energy area of Spanish technology centre is seeking a European university with expertise on energy planning to exchange knowledge in the area. This exchange includes staff international mobility for a short period, desirably with a department of development and planning or urban planning and management. Partnership sought is a technical or research cooperation agreement for a knowledge transfer on Energy Planning and future collaboration on a Horizon 2020 Call.

## **TRUK20180220001**

Off-grid solar charging system with stand-alone payment process

UK company providing bespoke technical solutions and consultancy services for sustainable energy generation is seeking collaboration for building an off-grid solar energy charging system with stand-alone “pay as you go” payment process designed for non-electrified areas in developing countries. The collaboration can be based on joint venture or technological cooperation agreement with other technological consultancies or solar systems manufacturers to customize.

## **TRGR20180216001**

Earth Observation technologies applicable to the Marine sector

A PCP project of the H2020 is related to the marine earth observation. The project is now looking for offers from companies or researchers for introducing applications using earth observation data and services, applicable to marine. The interested parties should participate in a tender procedure. Then, the initial type of collaboration for the succeed solutions is the technical one. In the end, the commercially viable solutions will be contracted under commercial agreement.

## **TRGR20180220001**

Electronic sensor

A Greek SME company, established in 2009 and activated in the environmental sector, seeks for technological support (Technical cooperation agreement) to obtain an electronic sensor for monitoring the level of waste into a bin. The Greek company is looking for a technological company to supply or commonly develop an electronic system of sensors for the monitoring of the fullness, temperature and position of waste bins.

## **RDIT20180111001**

Advanced solid state hydrogen sensor

An Italian research laboratory is able to provide several services for analysis, tests and measurements on materials and components. The project aims to implement a standard system to analyse and study the limits of application of different advanced high strength steels by determining the risk of hydrogen embrittlement (HE). The final goal is to create a standard procedure to analyse and test the hydrogen embrittlement in steel. The company is offering cooperation in EU projects such as RFCS.

Pour en savoir plus sur ces offres ou bien pour consulter la totalité des offres de la base POD (Base d'opportunités d'affaires de la Commission européenne) visitez la page : <http://www.puy-de-dome.cci.fr/?q=pod>

En cas d'intérêt pour une annonce, relevez la référence de l'offre et contactez-nous afin d'obtenir les coordonnées du partenaire potentiel

## **Vos contacts :**

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